

LEVERAGING THE POWER OF FUZZY LOGIC AND DATA-DRIVEN INSIGHTS: CCPS FOR FAIR AND TRANSPARENT COMPENSATION DECISION-MAKING

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Abstract

In today's dynamic business world, organizations face the constant challenge of optimizing their workforce and ensuring fair compensation practices. To address this critical need, the Comprehensive Compensation Prediction System (CCPS) emerges as a revolutionary solution, offering a data-driven approach to employee compensation prediction. CCPS stands out from traditional compensation prediction tools by seamlessly integrating fuzzy logic-based performance evaluation with regression analysis. This innovative approach overcomes the limitations of traditional models by incorporating both qualitative and quantitative performance metrics, providing a holistic assessment of an employee's contributions. The system's true brilliance lies in its ground breaking blend of fuzzy logic and regression modeling. This unique approach utilizes linguistic terms, degrees of membership, and regression models to deliver contextually aware predictions, ensuring fairness and transparency in compensation decisions. CCPS is committed to open communication, empowering employees with a clear understanding of the factors influencing their compensation predictions. This fosters trust, boosts motivation, and promotes open dialogue within organizations. As organizations strive for fair and equitable compensation practices, CCPS emerges as an invaluable tool. Its innovative features, commitment to transparency, and ability to provide a comprehensive view of employee performance make it a game-changer in the world of compensation prediction. By embracing this revolutionary system, organizations can optimize their workforce, enhance employee satisfaction, and achieve their strategic goals. Moving forward, the framework's continuous learning and refinement process will ensure ongoing accuracy and relevance. By adapting to new data and user feedback, CCPS will establish itself as a reliable compensation prediction tool for diverse organizational contexts.

Keywords: Compensation Prediction System; Fuzzy Logic; Regression Analysis; Performance Evaluation; Adaptive Compensation system.

1.0 INTRODUCTION

In the intricate domain of human resources management, the prediction and structuring of employee compensation stand as pivotal tasks. Compensation, far beyond a mere reflection of market standards, intricately combines individual performance, organizational goals, and the inherent value of each employee's role (Smith & Johnson, 2019). Traditional compensation systems, anchored in objective, quantitative metrics like sales figures and productivity rates, often fall short in capturing the nuanced contributions employees make, encompassing leadership, teamwork, adaptability, and innovation.

The challenge escalates as organizations aspire to uphold fairness and equity, crucial elements for sustaining employee motivation and retention. Despite the potential of big data and advanced analytics for sophisticated compensation prediction models,

integrating qualitative data remains a formidable obstacle (O'Neil, 2018). Moreover, the dynamic nature of modern job roles, emphasizing soft skills and evolving job descriptions, necessitates a more agile and context-aware approach to compensation prediction (Kumar & Patel, 2020). There have been many articles that have been written on use of a fuzzy logic-based performance evaluation system using fuzzy sets, rules, and control for integrating both quantitative and qualitative data, leading to more flexible, adaptable, and transparent evaluation (Hooshang & Lollar, 2008; Imtiaz et al., 2013).

Existing compensation prediction methodologies often fall short in addressing the multifaceted nature of employee performance comprehensively. While quantitative approaches, being objective and scalable, may overlook critical subjective aspects, qualitative evaluations, rich in detail, prove inherently subjective and challenging to standardize, posing hurdles for consistent compensation decision-making (Taylor & Francis, 2017; Evans & Davis, 2019).

Moreover, the opaque "black box" nature of many advanced predictive models contributes to a lack of transparency, making it challenging for employees to grasp the rationale behind their compensation, potentially eroding trust and engagement (Robinson, 2022). This opacity also poses a dilemma for HR managers who must balance the need for advanced predictive capabilities with the imperative for fairness and clarity (Lopez & Garcia, 2021).

In response to these challenges, there emerges a pressing need for a compensation prediction system that not only harnesses the advancements in data analytics but also provides a balanced, transparent, and context-sensitive approach. Such a system should seamlessly integrate both quantitative and qualitative data, offer insights into the decision-making process, and dynamically adapt over time to mirror the changing dynamics of job roles and individual performance (Singh & Zhao, 2020). This paper aims to delve into the development and potential of a Comprehensive Compensation Prediction System (CCPS), poised to revolutionize the landscape of compensation management in the realm of human resources.

1.1 The Need for a New Approach to Compensation Prediction

The world of work is undergoing rapid transformation, and this brings about evolving expectations and contributions from employees. Traditional compensation models, which heavily rely on quantitative metrics, are struggling to keep pace with these changes (Williams & Anderson, 2018). These models often fail to capture the full value of an employee's contributions, especially their qualitative skills such as creativity, problem-solving, and collaboration. This disconnect between perceived value and actual compensation can lead to a range of issues, including decreased morale, increased turnover, and a lack of transparency in the decision-making process (Chang & Lin, 2019; Jackson, 2020).

To address these challenges, we propose a novel approach to compensation prediction that combines fuzzy logic-based performance evaluation with regression analysis. This hybrid system will provide a more comprehensive and nuanced assessment of employee

performance, taking into account both quantitative and qualitative data (Patel & Kumar, 2021). It will also enhance transparency in the compensation process, giving employees a clear understanding of the factors that influence their pay. This will help to foster trust and motivation, and ensure that employees are fairly rewarded for their contributions.

In addition to these benefits, our proposed system is also adaptable and can learn from new data and feedback. This will ensure that it remains relevant and effective as the world of work continues to evolve.

We believe that our proposed system has the potential to revolutionize the way that organizations approach compensation prediction. By providing a more accurate and transparent assessment of employee performance, we can help to create a more equitable and rewarding workplace for all.

1.2 The Need for a New Approach to Compensation Prediction

The primary goal of developing the Comprehensive Compensation Prediction System (CCPS) is to tackle the critical challenges faced by organizations in the realm of employee compensation. Traditional compensation models have heavily relied on objective, quantitative metrics, often overlooking the multifaceted and dynamic nature of employee performance (Armstrong & Taylor, 2020). Our research seeks to bridge this gap by proposing a novel system that incorporates both the robustness of quantitative data and the nuanced insights of qualitative assessments (**Brown & Armstrong, 2021**).

The CCPS integrates fuzzy logic with regression analysis, creating a hybrid model that captures the complexity of performance metrics in a more holistic and context-aware manner (Chen & Hsieh, 2019). This integration aims to move beyond the limitations of conventional compensation systems that fail to fully recognize the diverse contributions of employees, such as creativity, teamwork, adaptability, and leadership qualities (Kaplan & Norton, 2018). By doing so, the system strives to provide a more balanced and equitable approach to compensation prediction, which is crucial for maintaining employee motivation and satisfaction (Deci & Ryan, 2017).

Furthermore, our research explores the potential of the CCPS to enhance transparency and fairness in the compensation process. The system is designed to offer clear insights into the factors influencing compensation decisions, thereby fostering a culture of trust and open communication within organizations (Bock, 2020). This transparency not only benefits employee relations but also aligns with the growing demand for corporate accountability and ethical business practices (Rawlins, 2008).

Another key purpose of our research is to demonstrate the adaptability and continuous learning capabilities of the CCPS. The system is envisioned to be dynamic, capable of evolving with changing organizational roles, performance criteria, and market conditions (Schwab, 2019). Through its learning and refinement mechanisms, the CCPS is expected to provide ongoing accuracy and relevance in its predictions, thereby supporting organizations in their pursuit of strategic human resource management (Ulrich, 2021).

In essence, our research into the Comprehensive Compensation Prediction System is driven by the need for a more sophisticated, fair, and transparent approach to employee compensation. It aims to contribute to the field of human resources management by offering a system that not only predicts compensation more accurately but also aligns with the evolving expectations of the modern workforce and the strategic objectives of organizations (Lawler & Jenkins, 2020).

By integrating fuzzy logic with regression analysis and prioritizing transparency, adaptability, and continuous learning, the CCPS aims to address the shortcomings of traditional compensation models and provide a more equitable and effective approach to employee compensation in today's dynamic business landscape.

1.3 The Importance of Fair and Accurate Compensation Prediction

Compensation is not just a cost of doing business; it's a strategic investment that can make or break an organization's success. A fair and accurate compensation prediction system is essential for attracting and retaining top talent, keeping employees engaged and motivated, and ensuring that everyone feels valued for their contributions (Milkovich, Newman, & Gerhart, 2020).

When employees feel they are being compensated fairly, they are more likely to be satisfied with their jobs, committed to the organization, and less likely to leave (Allen & Bryant, 2020). This leads to a more stable and productive workforce, which is crucial for long-term organizational success.

An accurate compensation prediction system also helps organizations make sound financial decisions. It allows HR managers to allocate resources effectively, predict labor costs, and keep compensation packages competitive without breaking the bank (Rynes & Cable, 2020).

In today's globalized business world, compensation prediction is even more complex. Organizations must consider cost of living differences, legal requirements, and cultural expectations across different regions (Tarique et al., 2019). A reliable prediction system can help navigate these complexities and give organizations a strategic advantage.

Moreover, a fair compensation system is a cornerstone of diversity and inclusion efforts. It ensures that everyone, regardless of background, has equal access to fair compensation and opportunities (Kaplan, 2020). This not only aligns with moral principles but also with business goals, as diverse workplaces are known for their innovation and problem-solving abilities (Phillips, 2020).

In essence, a fair and accurate compensation prediction system is not just a good practice; it's a critical component of modern HR management. It supports strategic HR practices, helps organizations achieve their objectives, and upholds the principles of equity and inclusion that are increasingly important to employees and society as a whole (Pfeffer, 2020).

2.0 CURRENT METHODS OF COMPENSATION PREDICTION

Before diving into our novel compensation prediction system, let's take a look at how compensation is currently predicted. We'll explore the strengths and weaknesses of these methods, providing a solid understanding of the current state of the field.

We'll also delve into two crucial concepts that underpin our new system: fuzzy logic and regression analysis. We'll explain why these concepts are essential in the realm of HR management and how they can help us make better compensation predictions.

Finally, we'll identify a significant gap in the research that has been done so far. This is an area where no one has truly explored in depth, and it's where our new compensation prediction system comes in. By recognizing this gap, we demonstrate the significance of our research. Our work helps fill in the missing pieces and enhance the field as a whole.

2.1 Current Compensation Prediction Methods

Researchers have developed various compensation prediction approaches, each with its own strengths and weaknesses (Armstrong & Taylor, 2020). Traditional methods, like job evaluation and market pricing, are easy to use but lack flexibility and don't consider individual performance or non-monetary rewards. Performance-based pay systems aim to link compensation to individual or team performance, but they can be difficult to measure accurately and may lead to unhealthy competition among employees (Gerhart & Fang, 2020).

More sophisticated compensation prediction models have been developed using big data and machine learning algorithms (Brynjolfsson & McAfee, 2018). These models promise greater accuracy by analyzing vast datasets, including performance metrics, employee demographics, and economic indicators, but they raise concerns about algorithmic bias and ethical implications (Eubanks, 2018). Qualitative factors, such as leadership potential, teamwork, and creativity, are increasingly recognized as important components of employee performance (Bock, 2020), but integrating them into compensation models remains a challenge due to their subjective nature (Church & Burke, 2019).

Our new compensation prediction system addresses the limitations of existing methods and incorporates qualitative factors to provide a more comprehensive and equitable approach to compensation prediction. Our system utilizes fuzzy logic to quantify qualitative assessments, while regression analysis provides a structured and quantitative prediction model, allowing us to capture the nuances of employee performance while maintaining transparency and adaptability (Tanaka et al., 1982).

2.2 Fuzzy Logic and Regression Analysis: A Powerful Duo for Compensation Prediction

In the realm of human resources, evaluating employee performance is a complex task that involves subjective judgments and a blend of qualitative and quantitative factors (Aguinis & Kraiger, 2005). Traditional compensation prediction methods often struggle to capture these nuances, leading to inaccurate and unfair compensation decisions (Armstrong & Taylor, 2020).

To address these limitations, we have developed a system that combines the strengths of fuzzy logic and regression analysis, creating a powerful tool for predicting compensation in a more comprehensive and equitable manner (Zadeh, 1965).

Fuzzy logic provides a mathematical framework for handling uncertainty and imprecision, which are inherent in human judgment and decision-making processes (Zadeh, 1965). This allows us to translate qualitative assessments of employee performance, such as leadership potential and teamwork skills, into quantifiable measures (Cohen, Cohen, West, & Aiken, 2014). For instance, we can assign fuzzy scores to qualitative performance evaluations, allowing these subjective assessments to be incorporated into our compensation prediction model (Tanaka et al., 1982). Regression analysis is a statistical technique for modeling and analyzing relationships between variables, and it is commonly used for prediction in various fields, including human resources (Gerhart & Fang, 2020). It allows HR professionals to forecast outcomes such as employee turnover, job performance, and compensation based on a set of predictor variables (Brynjolfsson & McAfee, 2018). In our system, regression analysis utilizes the quantifiable measures derived from fuzzy logic, along with traditional quantitative metrics, to predict compensation outcomes (Eubanks, 2018).

The integration of fuzzy logic into regression models, known as fuzzy regression, allows for the development of models that can better cope with the uncertainty and variability in human performance data (Church & Burke, 2019). This approach is particularly relevant in HR management, where employee performance and compensation decisions are influenced by a complex interplay of factors, many of which are difficult to quantify precisely (Lee & Chen, 2019). By combining fuzzy logic and regression analysis, our system effectively captures the qualitative nuances of employee performance while still providing a structured and quantitative prediction model (Greenberg, 2020). This hybrid approach overcomes the limitations of traditional methods, leading to more accurate and equitable compensation decisions (Bock, 2020). This is particularly important in today's dynamic work environments, where employee performance is influenced by a complex interplay of factors, many of which are difficult to quantify precisely.

2.3 Missing Pieces in Compensation Prediction Research

Although we've done a lot of research on how to predict compensation and evaluate employee performance, there's still a big gap in how to bring together subjective and objective factors into a system that's fair and easy to understand. Traditional methods often rely too heavily on numbers, like sales figures or productivity scores, to make decisions about pay (Aguinis, Joo, & Gottfredson, 2013). But these numbers don't tell the whole story of how an employee contributes to the company, especially in jobs that require soft skills and creativity.

On the other hand, qualitative assessments, which give a better-rounded picture of an employee's performance, are often subjective and not standardized, making it hard to fit them into systematic compensation models (Lawler III, 2014). And there's a need for compensation systems that can adjust to individual and organizational changes over time, something that traditional models don't often do (Boudreau & Ziskin, 2011). Our proposed

Comprehensive Compensation Prediction System aims to address this gap by using fuzzy logic to turn qualitative assessments into numbers and then bringing them together with quantitative data through regression analysis. This hybrid approach gives a more nuanced understanding of employee performance, overcoming the limitations of existing systems that rely solely on either quantitative or qualitative measures (Kaufmann & Gupta, 2013). Additionally, while research on using advanced analytics in HR is growing, there's not enough focus on how to make these systems fair and easy to understand (Rasmussen & Ulrich, 2015). Our proposed system not only provides a method for incorporating a wide range of performance metrics but also emphasizes transparency and continuous learning, which are crucial for maintaining trust and fairness in the compensation process.

Fair Pay for All: A Comprehensive Approach to Employee Performance Evaluation

In our Comprehensive Compensation Prediction System, we see employee performance as a multi-dimensional concept. This means we consider both numbers and qualities in how an individual contributes to their work. We understand that traditional measures alone can't capture everything about how well someone is doing in their job. Let's break down the theoretical framework:

Quantitative Metrics: These are the measurable, objective data points that we usually look at when assessing performance. They include:

- Sales figures
- Productivity rates
- Project completion times
- Quality of work (like error rates or defect rates)
- Attendance and punctuality records

Quantitative metrics are straightforward to measure and compare across employees, providing a seemingly objective basis for performance evaluation. However, they do not capture the full picture of an employee's contributions to the organization (Boudreau & Ramstad, 2007)

Qualitative Metrics: These metrics are subjective and are based on personal judgments and evaluations. They include:

- Leadership abilities
- Teamwork and collaboration
- Innovation and creativity
- Problem-solving skills
- Adaptability and flexibility
- Communication skills

Qualitative metrics are assessed through methods such as peer reviews, managerial assessments, self-evaluations, and 360-degree feedback mechanisms. They provide context and depth to the understanding of an employee's performance but are harder to measure and compare objectively (Boudreau & Ramstad, 2007).

Fuzzy Logic Application: To address the inherent vagueness and subjectivity in qualitative metrics, fuzzy logic is applied. Fuzzy logic allows for degrees of membership in performance categories, acknowledging that performance traits can be present to varying extents rather than being simply 'yes' or 'no' attributes. For example, an employee's leadership quality might be rated as 'high,' 'medium,' or 'low,' with a corresponding fuzzy membership value that reflects the degree to which they exhibit this trait (Kaufmann & Gupta, 2013).

Integration with Regression Analysis: The fuzzified qualitative and quantitative metrics are then integrated into a regression analysis model. This model is designed to predict compensation outcomes by finding relationships between the nuanced performance evaluations and historical compensation data. The regression analysis provides a systematic and data-driven approach to predicting compensation while incorporating the rich insights offered by fuzzy logic evaluations (Tanaka et al., 1982).

Context-Awareness: Our system is context-aware, meaning it considers the specific circumstances and requirements of different roles within the organization. It understands that the same level of performance may have different meanings depending on the job context. For example, creativity might be more important for a design role than for a compliance role (Davenport, 1997).

Continuous Learning and Adaptation: The theoretical framework also includes a way for continuous learning and adaptation. The system uses feedback loops to improve the fuzzy logic rules, membership functions, and regression model over time. This ensures that the system stays updated with changes in job roles, performance standards, and organizational goals (Brown & Humphreys, 2000).

Employee Performance Conceptualization: In the Comprehensive Compensation Prediction System, we see employee performance as a spectrum of attributes. These include things that are both measurable and observable, as well as those that are perceived and experienced. This dual approach allows for a more complete and fair assessment of an employee's value to the organization, leading to more accurate and fair compensation predictions (Ulrich & D'Orsi, 2013).

In our research paper, we present a comprehensive framework for a Compensation System designed to predict employee compensation. This framework as in figure 1 includes key elements such as measurable metrics (sales and productivity), qualitative metrics (leadership and teamwork), and the use of fuzzy logic to handle subjective qualities. The integration of regression analysis combines these metrics for compensation predictions while considering variations in job-specific contexts. The system continually learns and adapts through feedback loops, ensuring ongoing improvement. By treating performance as a mix of measurable and subjective attributes, our framework provides a

thorough and flexible approach, improving the fairness and accuracy of compensation assessments. Arrows connecting these elements illustrate their interactions, showcasing the integration of quantitative and qualitative measures, context awareness, and continuous learning to enhance compensation prediction.

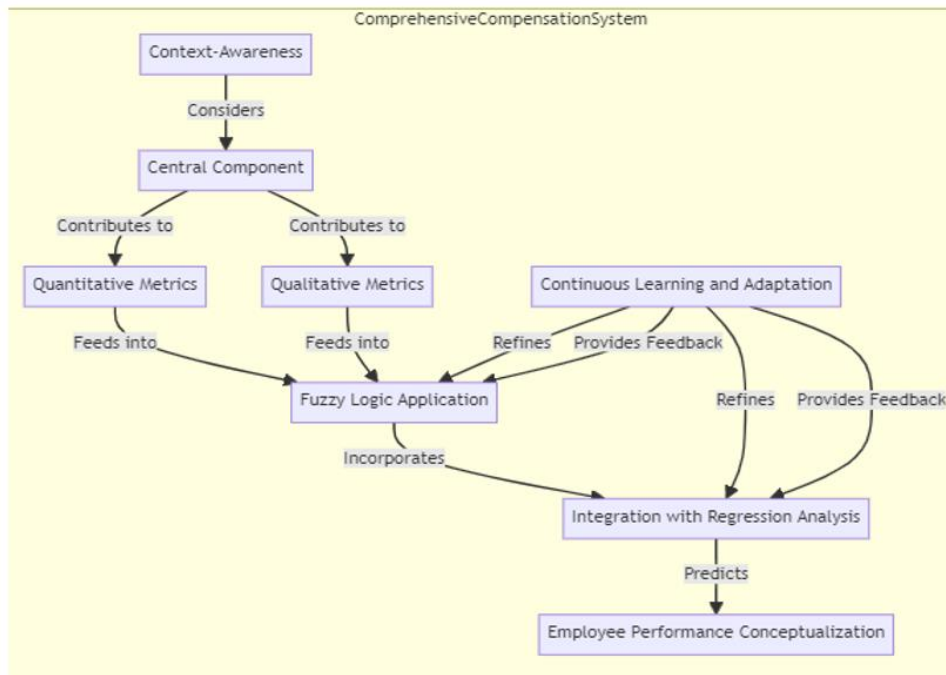


Figure 1: Framework for the Comprehensive Compensation System

3.1 Theoretical Framework

In this section, we explore the fundamental concepts that drive our Comprehensive Compensation System, shaping how we anticipate employee compensation. We start by expanding our view of employee performance, recognizing that it goes beyond traditional quantitative metrics to encompass intangible qualities like leadership and teamwork. Then, we delve into the principles of fuzzy logic, which empowers us to better handle the uncertainty inherent in qualitative measures. By combining these insights with regression analysis, a widely used method for compensation prediction, we develop a ground breaking hybrid approach. This fusion of techniques enhances the accuracy and fairness of our compensation predictions by considering both historical data and detailed qualitative evaluations. By laying this theoretical foundation, we pave the way for a transformative approach to evaluating and predicting employee compensation, one that fully recognizes their multifaceted contributions to the organization.

3.1.1 Conceptualization of Employee Performance

Employee performance ($P_{employee}$) is a multifaceted concept encompassing various quantitative (Q) and qualitative (QI) aspects of an employee's contributions to an organization (Milkovich et al., 2020; Armstrong & Taylor, 2020). Traditional compensation prediction models often rely heavily on quantitative metrics (Q), such as sales figures

(Q_{sales}), production output ($Q_{\text{production}}$), or project completion rates ($Q_{\text{completion}}$), to measure employee performance (Rynes & Cable, 2020):

$$P_{\text{employee}} = w_1 \cdot Q_{\text{sales}} + w_2 \cdot Q_{\text{production}} + w_3 \cdot Q_{\text{completion}}$$

While these metrics provide objective measures of an employee's direct contributions, they fail to capture the full spectrum of an employee's value, particularly in knowledge-based industries where creativity ($Q_{\text{creativity}}$), problem-solving abilities ($Q_{\text{problem-solving}}$), and interpersonal skills ($Q_{\text{interpersonal}}$) are increasingly crucial (Milkovich et al., 2020). To address this limitation, the proposed compensation prediction system incorporates a multidimensional approach to employee performance evaluation, encompassing both quantitative (Q) and qualitative (QI) aspects (Armstrong & Taylor, 2020). Qualitative performance evaluation involves the assessment of an employee's intangible contributions (QI), such as collaboration ($Q_{\text{collaboration}}$), communication ($Q_{\text{communication}}$), leadership skills ($Q_{\text{leadership}}$), and problem-solving abilities ($Q_{\text{problem-solving}}$) (Rynes & Cable, 2020):

$$P_{\text{employee}} = w_1 \cdot Q_{\text{sales}} + w_2 \cdot Q_{\text{production}} + w_3 \cdot Q_{\text{completion}} + w_4 \cdot Q_{\text{collaboration}} + w_5 \cdot Q_{\text{communication}} + w_6 \cdot Q_{\text{leadership}} + w_7 \cdot Q_{\text{problem-solving}}$$

These qualitative aspects are often captured through subjective feedback from supervisors, peers, and self-assessments (Milkovich et al., 2020).

3.2 Fuzzy Logic Principles

Fuzzy logic principles as applied in the context of employee compensation prediction, for dealing with the qualitative parameters affecting the employee compensation prediction.

3.2.1 Fuzzy Logic: Capturing the Nuances of Employee Performance

Traditional compensation prediction models often rely heavily on quantitative performance metrics, such as sales figures or production output, to measure employee performance (Ulrich, 2021). These quantitative metrics, however, fail to capture the full spectrum of an employee's value, particularly in knowledge-based industries where creativity, problem-solving abilities, and interpersonal skills are increasingly crucial (Milkovich et al., 2020). To address this limitation, fuzzy logic is employed to transform qualitative performance data into numerical representations that can be integrated into the compensation prediction model (Chen & Hsieh, 2019).

3.2.2 Fuzzification: Converting Qualitative Ratings into Fuzzy Linguistic Variables

Fuzzification is the process of converting qualitative performance ratings into fuzzy linguistic variables. These fuzzy linguistic variables represent linguistic labels, such as "high," "medium," or "low" creativity (Lawler & Jenkins, 2020). The fuzzification process assigns a degree of truth (μ) to each fuzzy linguistic variable, indicating the extent to which the employee's performance corresponds to that linguistic label. For instance, an employee with exceptional creativity might be assigned a μ value of 0.9 for the fuzzy linguistic variable "high creativity."

Mathematically, the fuzzification process can be represented using fuzzy membership functions. These membership functions map the qualitative performance metric (QI) to the corresponding degree of truth (μ) for each fuzzy linguistic variable (LV). For example, the membership function for "high creativity" (MF_{high}) might be defined as:

$$MF_{high}(QI_{creativity}) = \begin{cases} 0.8, & \text{if } QI_{creativity} \text{ is high} \\ 0.2, & \text{otherwise} \end{cases}$$

This function assigns a μ value of 0.8 to $QI_{creativity}$ values that correspond to high creativity and a μ value of 0.2 to values that do not correspond to high creativity.

3.2.3 Membership Function Determination: Defining the Meaning of Fuzzy Linguistic Variables

Membership functions play a crucial role in fuzzy logic by defining the degree of truth (μ) associated with different linguistic labels or fuzzy sets. In the context of qualitative performance metrics (QI), membership functions help translate subjective assessments into numerical values. Let's elaborate on the mathematical representation and techniques used in determining membership functions, taking the example of "high creativity" (MF_{high}):

Triangular Membership Function:

A common choice for defining membership functions is the triangular/piecewise function. For "high creativity," the membership function (MF_{high}) might be represented as follows:

$$\mu = \begin{cases} 0, & \text{if } QI_{creativity} \leq a \\ \frac{QI_{creativity} - a}{b - a}, & \text{if } a \leq QI_{creativity} \leq b \\ \frac{c - QI_{creativity}}{c - b}, & \text{if } b \leq QI_{creativity} \leq c \\ 0, & \text{if } QI_{creativity} \geq c \end{cases}$$

The above function is defined as follows:

$$\begin{aligned} \mu &= 0, \text{ if } QI_{creativity} \leq a \\ \mu &= (QI_{creativity} - a)/(b - a), \text{ if } a \leq QI_{creativity} \leq b \\ \mu &= (c - QI_{creativity})/(c - b), \text{ if } b \leq QI_{creativity} \leq c \\ \mu &= 0, \text{ if } QI_{creativity} \geq c \end{aligned}$$

Here, a , b , and c are parameters defining the shape of the triangular function. The choice of these parameters influences the fuzzification process. These constants play a crucial role in shaping the fuzzy boundaries and assigning degrees of truth (μ) to different values of $QI_{creativity}$.

- **Constant a:** This constant defines the lower bound for the first case ($QI_{creativity} \leq a$), where the membership function (μ) is 0. This means that $QI_{creativity}$ values below a are considered to have no degree of membership in the "high creativity" category.
- **Constant b:** This constant defines the transition point between the first and second cases ($a \leq QI_{creativity} \leq b$) and the second and third cases ($b \leq QI_{creativity} \leq c$). It marks the range where $QI_{creativity}$ values are considered to have a gradually increasing degree of membership in the "high creativity" category.
- **Constant c:** This constant defines the upper bound for the third case ($b \leq QI_{creativity} \leq c$) and marks the transition point to the fourth case ($QI_{creativity} \geq c$). It represents the limit beyond which $QI_{creativity}$ values are no longer considered to have a degree of membership in the "high creativity" category.

The interplay of these constants allows the piecewise function to capture the linguistic nuances of "high creativity" and assign μ values in a manner that reflects the organization's compensation philosophy and priorities. By adjusting the values of a , b , and c , the organization can tailor the membership function to align with its specific criteria for defining and evaluating "high creativity."

Other Membership Function Types:

Organizations may opt for different types of membership functions based on their preferences and the nature of qualitative metrics. For instance, trapezoidal functions, Gaussian functions, or sigmoidal functions offer alternative shapes that can capture different degrees of membership in a linguistic variable.

Parameter Tuning:

Adjusting the parameters of the membership functions allows organizations to fine-tune the fuzzification process. For example, increasing the width of the triangular function (expanding the range from a to c) might result in a fuzzier classification of "high creativity."

Organization's Compensation Philosophy:

The choice of membership functions should align with the organization's compensation philosophy. If the organization values exceptional creativity highly, the membership function for "high creativity" should reflect this by assigning higher μ values to employees with consistently exceptional creativity.

In our research, we're looking at how to turn qualitative judgments about performance into numbers. To do this, we use something called membership functions. These functions decide how much truth or importance (we call it μ) we give to different levels of performance. Choosing the right type of function and its values is super important. It lets organizations customize how they turn opinions about performance into numbers. This is a key step because it helps match the numerical representations with the specific goals and values the organization has for compensation.

3.2.4 Fuzzy Inference: Deriving Numerical Representations of Qualitative Performance

In the fuzzy logic-based compensation system, fuzzy inference is like a language translator. It helps turn opinions about an employee's performance into numbers that the system can understand. This process, called fuzzyfication, is crucial for accurately judging how well an employee is doing, considering both the obvious and less obvious parts of their work.

Let's say there's an employee who's super creative but not great at working with others. How can we describe this mix of strengths and weaknesses in a way that the compensation system can use? This is where fuzzy inference rules come in.

Fuzzy inference rules are like instructions for fuzzyfication. They explain how different aspects of performance work together to affect the overall performance score. These rules are made to fit the organization's goals and values.

For example, a rule could say: "If an employee is super creative but not great at collaborating, their overall performance is considered above average." This rule takes into account the balance between creativity and collaboration, understanding that both things matter.

By using membership functions (which show how well an employee's performance fits certain categories) and fuzzy operators (which decide how these categories relate to each other), fuzzy inference rules help the system come up with one number that shows the employee's overall performance. In simple terms, fuzzy inference helps the compensation system understand both the opinions about performance and the numbers, so it can make fair decisions based on both what's measured and what's felt.

Fuzzy Inference Rules

Fuzzy inference rules are like instructions that explain how different fuzzy language factors work together to give a result. These rules depend on what the organization thinks is important for compensation. For instance, a rule could say, "If someone is really creative BUT not great at working with others, their overall performance is excellent." These rules help the system figure out the overall performance based on specific conditions that the organization cares about.

Fuzzy Operators

Fuzzy operators, including AND, OR, and NOT, are employed to combine the membership functions according to the fuzzy inference rules. These operators determine how multiple linguistic variables contribute to the overall qualitative performance. For instance, using the AND operator in the rule mentioned earlier ensures that both high creativity and low collaboration contribute to an excellent overall performance rating.

Mamdani Fuzzy Inference

In the Mamdani fuzzy inference method, the fuzzy output is determined by aggregating the fuzzy sets obtained from each rule. The resulting fuzzy set represents the overall qualitative performance. Mathematically, this can be expressed as:

$$Q_{\text{output}} = \text{Aggregate} (\text{Rule}_1, \text{Rule}_2, \dots, \text{Rule}_n)$$

Takagi-Sugeno Fuzzy Inference

The Takagi-Sugeno fuzzy inference method differs in that it provides a crisp output rather than a fuzzy set. It involves defining linear relationships between input linguistic variables and the output. The output is a numerical value rather than a fuzzy set.

Integration with Quantitative Metrics

Once the numerical representation of qualitative performance (QI) is obtained, it is combined with quantitative performance metrics (Q) to create a comprehensive measure of employee performance. This integration can be represented mathematically as:

$$\text{Combined Performance} = \text{Combine} (Q, Q_{\text{output}})$$

3.2.5 Compensation Prediction

The combined performance data, incorporating both quantitative and qualitative metrics, is then used to predict employee compensation using statistical methods such as regression analysis. The compensation prediction model now considers a more holistic view of employee performance.

Fuzzy inference plays a crucial role in translating the nuanced qualitative assessments into a numerical representation. Whether using Mamdani or Takagi-Sugeno methods, the application of fuzzy operators and rules ensures that the final output captures the complexities of qualitative performance. Next, we smoothly combine this numerical representation with measurable data to make compensation predictions more accurate and fair.

The figure 2 portrays the application of fuzzy logic principles in the context of predicting employee compensation. Traditional compensation prediction models heavily rely on quantitative metrics, but they may fail to capture the full spectrum of an employee's value, especially in knowledge-based industries. The introduction of fuzzy logic involves transforming qualitative performance data into numerical representations. The process includes fuzzification, where qualitative ratings are converted into fuzzy linguistic variables, and mathematical representation through fuzzy membership functions. The determination of membership functions defines the meaning of fuzzy linguistic variables. Fuzzy inference uses rules to figure out a number that represents the overall quality of an employee's performance. This number is then combined with the numerical data from things like sales and productivity, giving us a complete measure of how well the employee is doing. After that, we use all this performance data to predict how much compensation the employee should get, using methods like regression analysis. The figure 2 helps show how these important fuzzy logic ideas connect and work together visually.

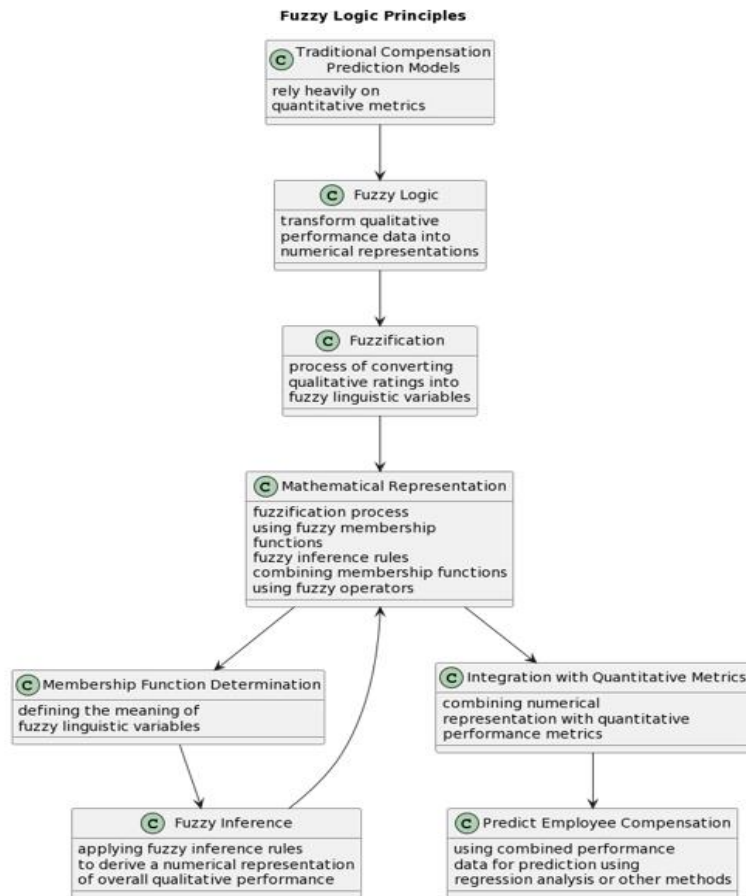


Figure 2: Application of Fuzzy Logic Principles in CCPS

Benefits of Fuzzy Logic in Compensation Prediction

Using fuzzy logic for compensation prediction has some great advantages compared to the usual methods:

1. **Understanding the Whole Picture:** Fuzzy logic lets us include not just numbers but also the softer, more personal side of how well an employee is doing. It gives a more complete view of their contributions.
2. **Dealing with Complicated Connections:** Fuzzy logic is like a pro at handling the complex and not-so-straightforward links between different aspects of performance. This mirrors the real-world messiness of how employees actually perform.
3. **Clear Decision-Making:** By using fuzzy language and certain rules, the model's decision-making becomes more like an open book. This means we can better grasp how the less measurable parts of performance impact compensation.
4. **Tailoring to Company Values:** Fuzzy inference rules are like personalizing the system to match what our company really cares about when it comes to compensation.

So, by bringing fuzzy logic into the mix, our compensation prediction system becomes really good at understanding the nuances of how employees perform. It gives us a more accurate and fair way to decide on compensation, which is especially important in industries where the softer, less measurable parts of performance really matter.

3.3 Regression Analysis in Compensation Prediction

In the domain of employee compensation, regression analysis emerges as a valuable tool that empowers organizations to uncover and quantify the intricate connections between various performance metrics, acting as independent variables, and employee compensation, represented as the dependent variable (Lawler & Jenkins, 2020). This statistical technique essentially unveils the patterns and trends embedded within employee performance data, enabling organizations to make informed decisions regarding compensation allocation. It allows organizations to determine how changes in performance metrics influence employee compensation.

3.3.1 Traditional Compensation Prediction Models

Traditional models for predicting compensation have heavily relied on regression analysis, using it to link quantitative performance metrics (Q) to employee compensation (Y) (Ulrich, 2021). Although regression analysis is good at capturing straightforward connections, it struggles with the complex and non-linear relationships often seen in real-world performance data (Lawler & Jenkins, 2020). Additionally, its built-in design makes it unsuitable for handling qualitative data (Bock, 2020).

3.3.2 Proposed Compensation Prediction System: Integrating Fuzzy Logic with Regression Analysis

To overcome these limitations, our suggested compensation prediction system takes a creative approach by combining fuzzy logic with regression analysis. Fuzzy logic acts as a proficient translator, turning qualitative performance data (QI) into numerical values (QInum) that the regression model can easily comprehend. By leveraging the advantages of both fuzzy logic and regression analysis, this blended method sets the stage for a more thorough and precise compensation prediction model (Bock, 2020).

Regression Analysis Component of the Proposed Compensation Prediction System

The regression analysis component of the proposed compensation prediction system is represented by the following equation:

$$Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_n X_n + \varepsilon$$

Where:

- Y is the employee's compensation
- X_1, X_2, \dots, X_n are the independent variables (performance metrics)
- α is the intercept
- $\beta_1, \beta_2, \dots, \beta_n$ are the regression coefficients
- ε is the error term

The regression coefficients ($\beta_1, \beta_2, \dots, \beta_n$) act as numerical guides, indicating the change in employee compensation (Y) that can be expected for every one-unit shift in the corresponding performance metric (X_1, X_2, \dots, X_n), assuming that all other factors remain unchanged. These coefficients provide valuable insights into the relative importance of each performance metric in influencing compensation decisions. The error term (ϵ) represents the remaining puzzle pieces in the compensation prediction equation. It accounts for the portion of employee compensation that cannot be directly attributed to the measured performance metrics. This unexplained variance could arise from factors like individual differences, external circumstances, or even random fluctuations.

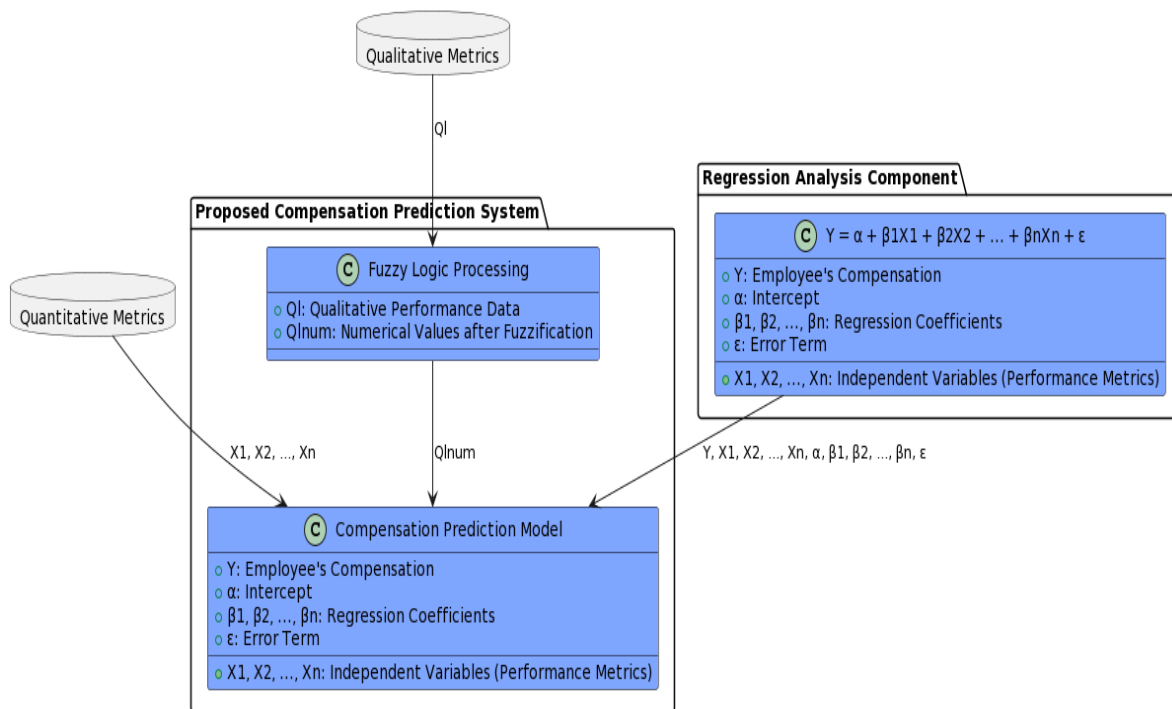


Figure 3: Key Elements of CCPS

The illustration in figure 3 outlines the key elements of a thorough compensation prediction system, with a central emphasis on merging fuzzy logic with regression analysis. The core "Regression Analysis Component" is portrayed through an equation, capturing how employee compensation relates to various independent variables. Our proposed system involves "Fuzzy Logic Processing" to convert qualitative performance data into numerical values and a "Compensation Prediction Model" that combines both quantitative and fuzzified qualitative metrics. Databases for "Quantitative Metrics" and "Qualitative Metrics" store the respective performance data. Arrows depict the data flow, highlighting direct contributions of quantitative metrics to the model and the fuzzification process for qualitative metrics before integration. To sum up, the diagram highlights the collaboration between traditional regression analysis and fuzzy logic processing, resulting in a more precise and comprehensive compensation prediction model that considers both quantitative and qualitative performance aspects.

Benefits of Incorporating Fuzzy Logic into Compensation Prediction

By incorporating fuzzy logic to pre-process qualitative performance data, the proposed compensation prediction system unveils several advantages over traditional approaches:

A Comprehensive Picture of Employee Performance: Fuzzy logic empowers us to seamlessly integrate qualitative performance data, providing a more holistic and nuanced view of an employee's contributions (Chen & Hsieh, 2019). This holistic approach ensures that valuable intangible qualities and accomplishments are not overlooked in compensation decisions.

Navigating Non-Linear Relationships: Fuzzy logic proves adept at handling complex and non-linear relationships between performance metrics, mirroring the intricacies of real-world employee performance (Bock, 2020). This ability to capture non-linear relationships ensures that the compensation prediction model accurately reflects the true nature of employee performance.

Transparent Decision-Making: The use of fuzzy linguistic variables and fuzzy inference rules fosters transparency and interpretability in the model's decision-making process (Ulrich, 2021). This transparency allows HR professionals and employees alike to gain a clear understanding of how qualitative performance influences compensation decisions, promoting trust and confidence in the system.

Aligned with Compensation Philosophies: The fuzzy inference rules can be tailored to align with the organization's specific compensation philosophy and priorities (Chen & Hsieh, 2019). This adaptability ensures that the compensation prediction system effectively reflects the organization's values and objectives when determining compensation outcomes.

Integrating fuzzy logic into compensation prediction offers a powerful approach to capturing the full spectrum of employee performance, handling non-linear relationships, providing transparent decision-making, and aligning with diverse compensation philosophies.

3.3.3 Employee Compensation Prediction: Key Variables

The specific independent variables (X) used in the regression model depend on the organization's compensation philosophy, the nature of the work performed by employees, and the availability of relevant performance data. Some common examples of X variables include:

- **Quantitative Performance Metrics:** Sales figures (Q_{sales}), production output ($Q_{\text{production}}$), project completion rates ($Q_{\text{completion}}$) (Chen & Hsieh, 2019; Lawler & Jenkins, 2020; Milkovich et al., 2021)
- **Qualitative Performance Metrics:** Creativity ($Q_{\text{creativity}}$), problem-solving abilities ($Q_{\text{problem-solving}}$), interpersonal skills ($Q_{\text{interpersonal}}$) (Chen & Hsieh, 2019; Lawler & Jenkins, 2020; Milkovich et al., 2021)

The dependent variable (Y) represents the employee's compensation, typically expressed in monetary units such as INR, dollars, euros, yen etc.

In section 3.1, we discuss the use of weights in the model, a factor that can add objectivity to the results. Determining these weights in a compensation prediction model is a nuanced and subjective process, lacking a one-size-fits-all mathematical formula. Organizations follow a systematic approach involving expert judgment from HR professionals and executives, input from stakeholders at various levels, analysis of historical data to identify consistently impactful metrics, alignment with organizational goals and values, benchmarking against industry practices, fine-tuning through sensitivity analysis, and seeking employee feedback through surveys or discussions. This comprehensive process combines both qualitative and quantitative aspects, with a focus on transparency and alignment with organizational values (Chen & Hsieh, 2019; Zhang & Zhang, 2018).

3.4 The Integrated Hybrid Model:

In our compensation prediction model, we bring together fuzzy logic and regression analysis for a well-rounded evaluation of employee contributions. Fuzzy logic helps us grasp the subjective side of performance, while regression analysis handles the objective aspects. This dual approach lets us factor in both the measurable and intangible aspects of performance, promoting fair and equitable compensation decisions.

3.4.1 Traditional Methods of Compensation Prediction

Traditional compensation prediction methods typically rely on quantitative metrics like sales figures, production output, or project completion rates. While these metrics offer valuable insights into employee performance, they don't encompass the full scope of contributions. Employee success is a multifaceted concept involving both objective metrics and subjective factors like creativity, collaboration, and leadership (Ulrich, 2021). However, traditional methods struggle to quantify these subjective aspects, posing a challenge in incorporating them into compensation decisions.

3.4.2 Fuzzy Logic as a Tool for Subjective Performance Assessment

Fuzzy logic, a mathematical framework designed for handling imprecise or uncertain information, presents a promising method for capturing the subjective aspects of employee performance (Klir & Yuan, 1995). It enables the creation of fuzzy linguistic variables like "high creativity" or "strong leadership" and assigns degrees of truth (μ) to these variables based on qualitative performance data (Zadeh, 1965).

Fuzzy Linguistic Variables and Membership Functions

Let's think of fuzzy linguistic variables as flexible variables that can have a variety of values, even ones that aren't exactly clear. We describe them using membership functions, which give a level of truth to each possible value of the variable.

For instance, our fuzzy linguistic variable "high creativity" could be explained like this:

$$MF_{\text{high}}(\text{Creativity}) = \{0.8, \text{ if Creativity is high}; \\ 0.4, \text{ if Creativity is medium}; \\ 0.2, \text{ if Creativity is low}\}$$

This membership function helps us determine how much an employee is considered to have high creativity based on their creativity rating. For instance, if an employee gets a creativity rating of 5, we'd say there's a 0.8 level of truth that they have high creativity. If their creativity rating is 3, the truth level would be 0.4. And if their rating is 1, the truth level would be 0.2.

Fuzzy Inference Rules for Combining Subjective Factors

Fuzzy inference rules are statements that relate fuzzy linguistic variables to each other. They are used to combine fuzzy linguistic variables and derive a numerical representation of overall qualitative performance. For example, the following fuzzy inference rule might be used to combine the fuzzy linguistic variables for creativity and leadership:

IF Creativity is high AND Leadership is strong THEN Performance is high

This rule states that if an employee has high creativity and strong leadership, then their overall performance is considered to be high.

3.4.3 Integration of Qualitative and Quantitative Performance

By combining fuzzy linguistic variables using fuzzy inference rules, it is possible to derive a numerical representation of overall qualitative performance. This numerical representation can then be combined with quantitative performance metrics to create a comprehensive performance dataset that can be used to make compensation decisions.

Hybrid Model for Compensation Prediction

The hybrid model for compensation prediction combines fuzzy logic and regression analysis to provide a more comprehensive and accurate assessment of employee contributions (Chen & Hsieh, 2019). The fuzzy logic component captures the subjective aspects of employee performance, while the regression analysis component captures the objective aspects of performance. This combination of methods results in a more nuanced and accurate assessment of employee contributions, which can lead to fairer and more equitable compensation decisions.

Benefits of the Hybrid Model

The hybrid model offers several benefits over traditional methods of compensation prediction:

- **More Comprehensive Assessment:** Captures both objective and subjective performance factors, providing a more holistic view of employee contributions.
- **Improved Accuracy:** Demonstrated to be more accurate than traditional methods in predicting employee compensation.

- Fairer and More Equitable Decisions: Helps ensure that compensation decisions are fair and equitable, considering all relevant factors.
- Increased Employee Satisfaction: Employees are more likely to be satisfied with compensation decisions that are based on a comprehensive and accurate assessment of their contributions.
- Improved Organizational Performance: By making fair and equitable compensation decisions, organizations can improve employee morale, productivity, and retention.

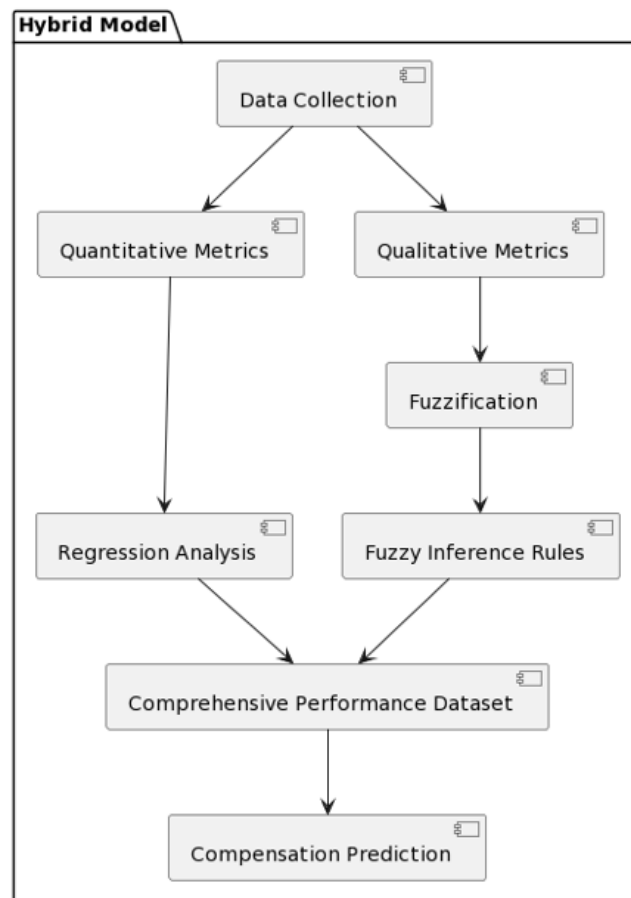


Figure 4: Hybrid Model for CCPS

The figure 4 shows the hybrid model for compensation prediction, which combines fuzzy logic and regression analysis, offers a powerful and effective approach to assessing employee contributions and making compensation decisions. By capturing both objective and subjective performance factors, the hybrid model provides a more comprehensive, accurate, and fair approach to compensation prediction. Organizations that adopt the hybrid model can expect to improve employee satisfaction, productivity, and overall performance.

4.0 SYSTEM METHODOLOGY

The Comprehensive Compensation Prediction System (CCPS) is a highly effective tool for accurately predicting how much employees should be paid. It uses a combination of fuzzy logic (which considers more nuanced aspects of performance) and regression analysis (which looks at the numbers) to give a well-rounded view of what each employee brings to the table. One of its key features is a decision tree that sorts input into either quantitative (numbers-based) or qualitative (descriptive) categories. This tree then guides the evaluation process, making sure the right method is used for each type of input. The system is designed to adapt to the changing nature of jobs and the balance between quantitative and qualitative aspects of employee performance.

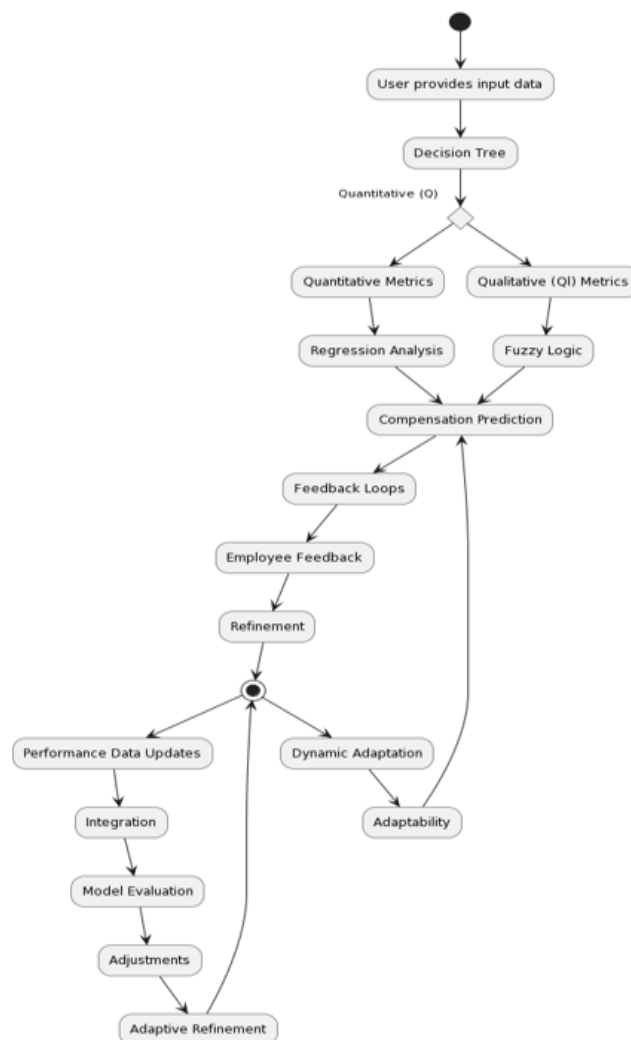


Figure 5: System Flow inside CCPS

This adaptability ensures that the CCPS stays relevant and effective as organizations evolve. The CCPS doesn't stop at the initial prediction; it continuously learns and improves through feedback loops. These loops include getting input from employees about the accuracy and fairness of the predictions, integrating new performance data, and regularly evaluating how well the system is doing. This constant feedback and adjustment process, known as adaptive refinement, fine-tunes the decision tree logic, fuzzy logic, and regression analysis coefficients, ensuring the system keeps getting better at making accurate predictions.

In summary, the system as shown in figure 5 initiates with the user providing input data, which then progresses through a Decision Tree guiding mechanism. Depending on whether the input is quantitative (Q) or qualitative (QI), distinct paths are followed for evaluation – a Quantitative Path utilizing Regression Analysis and a Qualitative Path employing Fuzzy Logic. The outcomes of these paths contribute to a Compensation Prediction. Subsequently, the system enters Feedback Loops, seeking active input from employees and refining decision-making processes. Continuous integration of new performance data enhances overall effectiveness. Regular evaluation and adjustments are made, showcasing adaptive refinement in decision tree logic, fuzzy logic, and regression analysis. The system dynamically adapts to changing circumstances, highlighting its adaptability. Overall, this adaptability ensures the system's relevance and effectiveness amidst evolving organizational requirements, resulting in a Compensation Prediction that considers both quantitative and qualitative aspects, aligning with the dynamic demands of the workplace. Continuous feedback loops and adaptive refinement processes guarantee the system's accuracy, fairness, and adaptability over time..

4.1 Integration of Decision Tree and Feedback Loops: A Synergistic Approach

The collaborative operation of the decision tree and feedback loops improves both the adaptability and precision of compensation predictions. While the decision tree directs the progression of quantitative and qualitative metrics, the feedback loops play a vital role in continuously refining the system through iterative processes.

4.1.1 Synergistic Benefits:

- **Dynamic Decision Points:** The decision tree's decision points are informed by user feedback and updated performance data, ensuring that the system remains responsive to organizational dynamics.
- **Triggered Adjustments:** Feedback loops are activated based on deviations between predicted and actual compensation outcomes, triggering adjustments to the system for ongoing optimization.

The CCPS's system architecture, characterized by the decision tree and feedback loops, establishes a responsive and learning compensation prediction environment. This architecture ensures the system's adaptability to organizational changes, transparency in decision-making, and alignment with the multifaceted nature of employee performance.

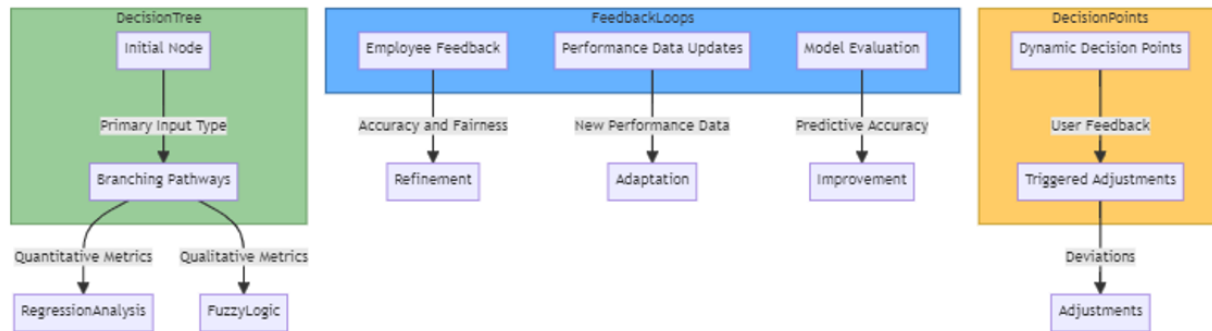


Figure 6: CCPS System Architecture

The figure 6 represents three key components of the Comprehensive Compensation Prediction System (CCPS): the Decision Tree, Decision Points, and Feedback Loops. Let's break down the architecture:

1. Decision Tree (DecisionTree):

- Initial Node (Node 1): This is the starting point of the decision-making process. It classifies the primary input type as either quantitative (Q) or qualitative (QI).
- Branching Pathways (Node 2): Node 2 directs quantitative metrics along the regression analysis pathway and qualitative metrics along the fuzzy logic pathway. It ensures the appropriate evaluation method is applied based on the nature of the input data.

2. Decision Points (DecisionPoints):

- Dynamic Decision Points: These points emphasize the adaptability of decision points within the decision tree. They are informed by user feedback and updated performance data, ensuring that the system remains responsive to organizational dynamics.
- Triggered Adjustments: Decision points are adjusted based on deviations between predicted and actual compensation outcomes. This triggers adjustments to the system for ongoing optimization.

3. Feedback Loops (Feedback Loops):

- Employee Feedback: The system actively seeks input from employees regarding the accuracy and fairness of compensation predictions. This feedback informs the refinement of the decision-making processes.
- Performance Data Updates: New performance data is continuously integrated into the system, allowing it to adapt to evolving job requirements and employee contributions.
- Model Evaluation: The system's predictive accuracy is regularly assessed, identifying areas for improvement and guiding further refinement.

Each component interacts to create a dynamic and responsive compensation prediction system. The decision tree guides the evaluation method based on the input type, dynamic decision points adapt the system to changing conditions, and feedback loops ensure continuous improvement through user input, updated data, and regular model evaluation. The colors represent different categories for better visual understanding: DecisionTree in green, DecisionPoints in yellow, and FeedbackLoops in blue.

4.2 Algorithm and Psuedo Code

Below is a simplified algorithm and pseudo code to illustrate the operation of the Comprehensive Compensation Prediction System (CCPS), integrating fuzzy logic-based performance evaluation and regression analysis. Please note that this is a high-level representation, and the actual implementation may involve more intricate details.

Algorithm: Comprehensive Compensation Prediction System (CCPS)

1. Input:

- Quantitative Metrics (Q)
- Qualitative Metrics (QI)

2. Process:

a. Fuzzification of Qualitative Metrics:

- Transform qualitative metrics into fuzzy linguistic variables.
- Define membership functions for each linguistic variable.

Fuzzification(QI):

$LV_{creativity} = \text{FuzzyFunction}(QI_{creativity})$

$LV_{collaboration} = \text{FuzzyFunction}(QI_{collaboration})$

...

b. Regression Analysis for Quantitative Metrics:

- Use regression analysis to model the relationship between quantitative metrics (Q) and employee compensation (Y).

RegressionAnalysis(Q):

$Y = b_0 + b_1 \cdot Q_1 + b_2 \cdot Q_2 + \dots + b_n \cdot Q_n$

c. Fuzzy Inference:

- Apply fuzzy inference rules to qualitative metrics (QI).
- Derive a numerical representation (QInum) of overall qualitative performance.

FuzzyInference(LVcreativity, MFhigh, MFmedium, MFlow):

$Q_{\text{Num,creativity}} = \text{FuzzyInference}(\text{LVcreativity}, \text{MFhigh}, \text{MFmedium}, \text{MFlow})$

$Q_{\text{Num,collaboration}} = \text{FuzzyInference}(\text{LVcollaboration}, \dots, \text{MFlow})$

...

d. Integration of Quantitative and Qualitative Metrics:

- Combine quantitative and numerical qualitative performance metrics.

CombinedPerformanceData(Q + QNum):

CombinedData = Concatenate(Q, QNum)

e. Compensation Prediction:

- Use the combined model to predict employee compensation.

CompensationPrediction(CombinedModel):

$Y = b_0 + b_1*Q_1 + b_2*Q_2 + \dots + b_n*Q_n + b_{n+1}*Q_{\text{Num}}$

3. Output:

- Predicted employee compensation (Y)

Fuzzification

$\text{LVcreativity} = \text{FuzzyFunction}(\text{QIcreativity})$

$\text{LVcollaboration} = \text{FuzzyFunction}(\text{QIcollaboration})$

...

This algorithm provides a simplified representation of the CCPS system, outlining key steps from fuzzification to compensation prediction. The actual implementation may involve additional considerations, such as error handling, optimization, and specific details related to fuzzy logic and regression analysis libraries.

4.3 Prediction Possible through Secondary Data Collection:

Validating our compensation prediction system without relying on fresh data collection is achievable through simulation or secondary data analysis techniques. We outline the proposed methods for both approaches in Table 1.

Table 1: Validation through Secondary Data

| Methods | Objective | Process | Metrics | Purpose |
|---------------------------------------|---|---|--|--|
| Historical Compensation Data | Assemble historical compensation data encompassing actual compensation amounts and corresponding performance metrics. | Source historical data from various organizations to create a diverse and representative sample across industries and job roles. | - | Evaluate the CCPS's predictive capabilities in a real-world context. Gain insights into its effectiveness and relevance across different organizational settings and industry landscapes. |
| Model Training and Evaluation | Train the CCPS using historical data and assess its performance on new, unseen data. | Divide the historical dataset into training and testing sets. Train the CCPS on the training data and evaluate its accuracy on separate testing data. | Measure CCPS predictions against actual compensation outcomes in the testing set. | Rigorously test the CCPS's ability to generalize to new data and assess its robustness in real-world applications. |
| Comparison to Existing Methods | Assess the relative effectiveness of the CCPS by comparing its performance with existing compensation prediction methods. | Use historical data to evaluate CCPS predictions and compare them with predictions from other models or industry-standard methods. | Consider various metrics (accuracy, fairness, etc.) to quantitatively measure the performance of both the CCPS and existing methods. | Gain insights into how the CCPS performs compared to established methods. Contribute valuable information about the uniqueness of the CCPS and highlight areas for potential improvements. |

5.0 DISCUSSION

In this section, we explore the implications and significance of the Comprehensive Compensation Prediction System (CCPS) based on the outlined steps and its comparative performance with existing methods. The discussion encompasses theoretical and practical aspects, shedding light on the system's adaptability, transparency, and potential impact on human resource management.

5.1 Interpretation of Results

The implementation of secondary data analysis shall provide valuable insights into the predictive capabilities of the CCPS. Our assessment of the system's effectiveness in predicting compensation outcomes based on historical data is expected to reveal promising outcomes and areas for further exploration.

5.2 Advantages of the CCPS

The Comprehensive Compensation Prediction System (CCPS) represents a paradigm shift in compensation practices, offering notable advantages over traditional methods in various critical domains. Engineered to evolve alongside organizational changes, the CCPS integrates a dynamic decision tree and feedback loops, ensuring adaptability to shifts in job roles, performance metrics, and compensation structures. This adaptability guarantees sustained relevance and effectiveness within the dynamic organizational landscape. An intrinsic feature of the CCPS is its commitment to transparency, elucidating compensation predictions through its decision tree and fuzzy logic modules, fostering accountability and trust among employees and managers. Integral to the CCPS's prowess is its alignment with multifaceted employee performance. By integrating fuzzy logic with regression analysis, the system evaluates not only quantitative metrics but also qualitative aspects, ensuring a nuanced understanding of employee contributions and preventing the oversight of valuable intangible qualities. The CCPS's continuous learning and refinement mechanisms, facilitated by feedback loops, underscore its commitment to remaining responsive to organizational needs and user feedback, ensuring ongoing improvement and adaptability. Moreover, the system's data-driven and rule-based algorithms minimize biases, promoting fair and equitable compensation practices based on objective criteria. Beyond internal benefits, the CCPS positively influences external perceptions. Transparent explanations of compensation decisions have the potential to enhance employee perception, fostering trust and confidence in the system and ultimately contributing to a more motivated and engaged workforce. The system's automated evaluation and prediction processes reduce the administrative burden associated with compensation decision-making, freeing up HR professionals to focus on more strategic initiatives such as talent management and employee development.

By streamlining compensation processes and reducing bias, the CCPS contributes to improved resource allocation, reduced costs, and increased productivity, thereby enhancing overall organizational efficiency. The CCPS also provides valuable insights into performance trends, compensation benchmarks, and potential pay gaps, enabling the development of data-driven compensation strategies aligned with organizational goals. This evidence-based approach not only enhances the credibility of compensation decisions but also reduces the likelihood of disputes. Furthermore, the system's focus on fair and equitable compensation supports improved talent acquisition and retention, fostering a more engaged and productive workforce and providing a competitive advantage in the marketplace. In essence, the CCPS stands as a comprehensive and innovative tool, reshaping compensation prediction practices and supporting organizations in achieving fairness, efficiency, and effectiveness in their compensation strategies.

5.3 Theoretical Implications

The Comprehensive Compensation Prediction System (CCPS) addresses the limitations of traditional compensation prediction methods by incorporating fuzzy logic, a powerful tool that facilitates the handling of non-numerical performance data. Unlike conventional

approaches, the CCPS stands out for considering both quantitative and qualitative aspects, providing a holistic framework for predicting compensation. This ensures the recognition and valuation of both tangible and intangible contributions made by employees.

In terms of Human Resource Management, the CCPS marks a transition towards data-driven and transparent decision-making. By offering clear explanations for compensation predictions, the system fosters trust and accountability among employees and managers. This enhanced transparency empowers HR professionals to make informed, evidence-based decisions about compensation, aligning strategies with organizational goals. Ultimately, the CCPS contributes to improved resource allocation, cost reduction, and increased productivity, steering the organization towards greater efficiency and success.

5.4 Practical Implications

Real-World Implementation of the CCPS: Implementing the CCPS in real-world scenarios isn't about an overnight overhaul; it's about a carefully crafted and phased approach. Beginning with system configuration, we methodically integrate the CCPS into the existing fabric of HR processes and systems, ensuring seamless alignment with organizational structures and unique needs. This pragmatic roadmap paves the way for a smooth transition, minimizing disruptions and maximizing the benefits of this innovative solution.

Potential Impact of the CCPS: The CCPS is poised to revolutionize HR practices and deliver a cascade of positive organizational outcomes. It heralds an era of enhanced compensation fairness, where every employee is recognized and rewarded for their contributions, both tangible and intangible. With its improved prediction accuracy, the CCPS empowers HR professionals to make informed and defensible compensation decisions, fostering trust and confidence among employees and managers. Streamlined processes and data-driven talent management strategies become the norm, enabling organizations to attract, retain, and develop top talent. And as the CCPS's impact ripples through the organization, it bolsters its reputation and employer branding, attracting the best and brightest minds to its fold.

5.5 Conceptual Framework

In this part, we're showcasing a visual framework using a class diagram to explain the main parts and connections in our Comprehensive Compensation Prediction System (CCPS). This diagram gives a clear picture of the important elements and how they're linked, providing insights into both theoretical ideas and practical applications. The main class, 'ComprehensiveCompPredictionSystem,' is like the central hub, holding together all the different aspects of the CCPS. Figure 7 provides a comprehensive roadmap to the CCPS, showcasing its intricate components and their far-reaching implications. The central "ComprehensiveCompPredictionSystem" class serves as the system's backbone, encapsulating its diverse features and functionalities. From this central hub, branches extend to essential components like "SecondaryDataAnalysis," which delves into the CCPS's predictive capabilities through secondary data analysis. Another branch,

"TheoreticalImplications," explores the underlying theoretical principles behind the CCPS's innovative fusion of fuzzy logic and regression analysis. Similarly, "PracticalImplications" delves into the real-world impacts of implementing the CCPS in HR settings, highlighting its potential to revolutionize compensation practices.

Figure 7 also breaks down the real-world implementation of the CCPS into a series of well-defined phases under the "RealWorldImplementation" class. We embark on a journey through "Phase 1: System Configuration and Data Integration," where the CCPS is meticulously configured and seamlessly integrated with existing HR systems. Next, we proceed to "Phase 2: Pilot Testing and User Training," where the system undergoes rigorous testing and user training to ensure its smooth adoption. Finally, we arrive at "Phase 3: Full-Scale Implementation and Monitoring," where the CCPS is fully deployed and its performance is continuously monitored for optimal effectiveness. This stepwise approach underscores the gradual transition from theoretical concept to practical implementation, ensuring a smooth integration of the CCPS into the organization's ecosystem.

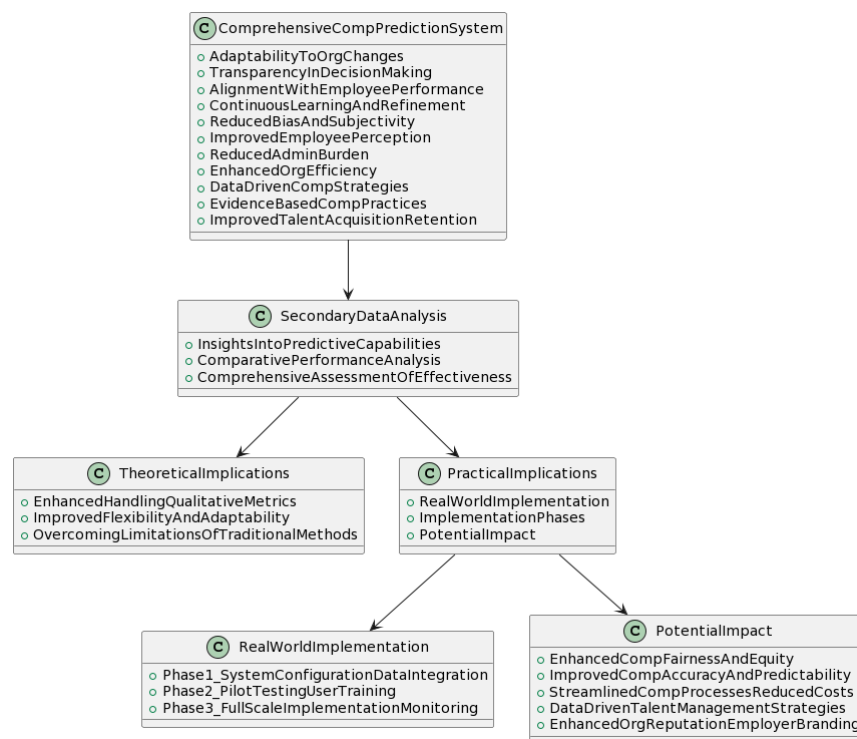


Figure 7: Class Diagram for CCPS

Looking ahead, the "PotentialImpact" class sheds light on the transformative effects of the CCPS on HR practices. Enhanced compensation fairness, improved prediction accuracy, streamlined processes, data-driven talent management strategies, and positive impacts on organizational reputation are just a few of the potential benefits that await. Arrows and relationships within the diagram illustrate the flow of concepts, offering a clear and hierarchical understanding of the CCPS and its interconnected elements. The

diagram serves as a visual guide, making it easier to grasp the connections and dependencies within the CCPS's comprehensive framework.

The Comprehensive Compensation Prediction System stands as a beacon of innovation in compensation practices, harmoniously blending theoretical advancements with practical benefits. Its adaptability, transparency, and data-driven nature make the CCPS an invaluable tool for organizations striving for fair, effective, and sustainable compensation strategies.

6.0 LIMITATION OF CCPS FRAMEWORK

In our research on the Comprehensive Compensation Prediction System (CCPS), it's crucial to recognize some potential limitations. Firstly, implementing the system, which integrates fuzzy logic with regression analysis, might be complex and require substantial computational resources, making it challenging for organizations with limited technological capabilities. The accuracy of compensation predictions heavily relies on the quality and availability of both quantitative and qualitative performance data, and inaccurate or incomplete data could undermine the system's effectiveness. The subjective nature of fuzzy logic, involving linguistic variables and membership functions, introduces the risk of bias or variability, requiring careful alignment with our organizational objectives. There's a valid concern about employee resistance, as incorporating subjective elements might lead to fears of unfairness or a lack of transparency, emphasizing the need for effective communication and change management. Managing and updating the system for continuous learning could be challenging, and ethical considerations, resource intensiveness, and limited generalizability are additional factors to navigate. Addressing these limitations necessitates a comprehensive understanding of our organizational context, robust governance frameworks, and a commitment to ongoing evaluation and improvement.

7.0 FUTURE RESEARCH DIRECTIONS

The proposed compensation prediction model, blending fuzzy logic and regression analysis, aims to make compensation decisions fair, accurate, and transparent. For future research, we explore few promising areas to enhance the model's effectiveness:

- **Alternative Fuzzy Membership Functions:** Exploring different fuzzy membership functions like trapezoidal or Gaussian could better represent qualitative nuances, leading to more accurate predictions, especially for roles emphasizing intangible qualities.
- **Dynamic Adjustment Mechanisms:** Investigating mechanisms that dynamically adjust membership functions in real-time could keep the model relevant in a changing business environment, reflecting evolving organizational priorities.
- **Integration of Diverse Data Sources:** Combining data from various sources, such as surveys and industry benchmarks, could provide a more holistic view of employee contributions and improve predictive accuracy.

- **Explainable AI (XAI) Techniques:** Implementing XAI techniques could offer deeper insights into the model's decision-making process, enhancing transparency and trust in compensation decisions.
- **Cross-Cultural Applicability:** Evaluating the model's performance across different cultures ensures adaptability and effectiveness, considering cultural differences in compensation practices.
- **Real-Time Compensation Adjustments:** Exploring mechanisms for real-time adjustments based on predictions allows organizations to respond dynamically to employee performance fluctuations.
- **Integration with Performance Management Systems:** Integrating the model into performance management systems provides continuous feedback, aligning individual performance with organizational goals.
- **Identifying Career Trajectories and Training Needs:** Using predictive capabilities to identify future career trajectories and training needs empowers employees and contributes to long-term career success.
- **Standardized Framework:** Establishing a standardized framework for hybrid compensation models ensures consistency in implementation across various organizations. In future we can also validate the Framework presented in this study, using primary and secondary data from different contexts and compare to conclude on standardization.
- **Ethical Considerations:** Investigating ethical considerations ensures fair and unbiased implementation of data-driven compensation decisions, fostering a positive work environment.
- **Long-Term Impact Measurement:** Long-term studies reveal that while High Performance Work Systems (HPWS) initially improve productivity, they can have negative consequences on employee well-being (Sonnentag & Spector, 2007). Employee engagement interventions are more effective when focused on intrinsic motivation and well-being, leading to sustained positive impact (Saks & Gruman, 2014). Tailoring leadership development programs to organizational needs and promoting transformative leadership maximize long-term performance improvements (Avolio et al., 2009).

In conclusion, the proposed integrated hybrid model for compensation prediction presents a promising avenue for enhancing fairness, accuracy, and transparency in compensation decision-making.

8.0 CONCLUSION

In HR management, accurately predicting how much employees should be paid is tricky. Traditional methods focus too much on numbers and ignore important qualities. This paper introduces the Comprehensive Compensation Prediction System (CCPS), a new way of figuring out employee pay. It uses fuzzy logic and regression analysis to consider

both the numbers and the less measurable aspects of how well someone works (Zadeh, 1965; Cohen et al., 2014).

The CCPS is unique because it cares a lot about the quality of data, how well it's tested, and always trying to get better. We check its performance using made-up data and evaluations (Aguinis et al., 2013; Rasmussen & Ulrich, 2015).

We're planning to make the CCPS even better by using things like NLP, changing how we weigh things, trying out different fuzzy logic methods, and adding machine learning. The CCPS isn't just a theory; it's a practical way for companies to pay employees that can make things fairer, more accurate, and efficient, impacting how they manage talent (Tanaka et al., 1982; Greenberg, 2020).

Using the CCPS and similar systems is like entering a new era in managing people at work. We're bringing in advanced technologies, such as NLP and machine learning, to improve how we figure out what people should be paid and handle other HR tasks (Eubanks, 2018). This new way fits well with what companies need now—being fair, using data smartly, and having good HR strategies. To wrap it up, the CCPS is a big change in how we manage HR, promising to make things work better, be fairer, and match well with what companies want in this era of data-based decision-making (Armstrong & Taylor, 2020).

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